

**Particulars****About Your Organisation****Organisation Name**Soya Hellas SA

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**Corporate Website Address**<http://www.soyahellas.gr/>

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**Primary Activity or Product**

- Processor and/or Trader
  - Manufacturer
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**Related Company(ies)**No

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**Membership**

<b>Membership Number</b>	<b>Membership Category</b>	<b>Membership Sector</b>
2-0402-13-000-00	Ordinary	Palm Oil Processors and/or Traders

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## Palm Oil Processors and Traders

### Operational Profile

#### 1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader
- Ingredient manufacturer
- Animal feed supplier

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#### 1.2 Operation and Certification Progress

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#### 1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

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#### 1.3 Total volume of all palm oil products handled in the year (Tonnes)

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##### 1.3.1 Total volume of Crude Palm Oil (CPO) handled in the year (Tonnes)

1,500

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##### 1.3.2 Total volume of Palm Kernel Oil (PKO) handled in the year (Tonnes)

2,500

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##### 1.3.3 Total volume of other Palm Oil Derivatives and Fractions handled in the year (Tonnes)

17,400

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##### 1.3.4 Total volume of all palm oil and palm oil derived products handled in the year (Tonnes)

21,400

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1.4 Volume handled in the year that is RSPO-certified (Tonnes):

No	Description	Crude Palm Oil (Tonnes)	Palm kernel oil (Tonnes)	All other palm-based derivatives and fractions handled in the year that is RSPO-certified (Tonnes)
1.4.1	Book & Claim	-	-	-
1.4.2	Mass Balance	350.00	-	885.00
1.4.3	Segregated	-	-	-
1.4.4	Identity Preserved	-	-	-
1.4.5	Total volume of Oil Palm handled that is RSPO-certified:	350.00	-	885.00

What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

Europe 100%  
India --%  
China --%  
South East Asia --%  
North America --%

What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

Europe --%  
India --%  
China --%  
South East Asia --%  
North America --%

## Time-Bound Plan

2.1 Date of first supply chain certification (planned or achieved)

2013

2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2018

2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

All our supply chains are 100% RSPO certified for MB and SG. Until now we don't have immediate plans on proceeding to IP certification due to lack of market demand but we will maintain the goal to be 100% to all our supply chains until 2018.

2.4 Timebound plan - Year expected to only "handle/supply" RSPO certified oil palm products

2023

2.5 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

Following the market demands we will state the most conservative scenario of 10% increase every year. However this will probably change according to market changes.

**2.6 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?**

Since we are fully MB and SG RSPO certified supplier, we can follow closely all the demands and needs of our customers regarding RSPO palm oils and RSPO palm oil products. Apart from that we are capable and ready to give all the necessary info, advise and guidelines to all our existing and potential new customers in order to promote the use of RSPO certified palm oils and RSPO palm oil products.

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**GHG Emissions****3.1 Are you currently assessing the GHG emissions from your operations?**

No

Please explain why

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**3.2 Do you publicly report the GHG emissions of your operations?**

No

Please explain why

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**Actions for Next Reporting Period****4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain**

We will keep informing our customers and support them to their inquiries and all the necessary info they seek to learn, understand and implement RSPO certified oils.

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**Reasons for Non-Disclosure of Information****5.1 If you have not disclosed any of the above information please indicate the reasons why**

We disclose all figures of oil quantities handled for your perusal but we don't want them to be presented to the public for commercial reasons.

Namely sections: 1.3 and 1.4.

This text also not to be published in the public version.

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**Application of Principles & Criteria for all members sectors****6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

- Ethical conduct and human rights
  - Labour rights
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**6.2 Where relevant, what prevents you from trading/processing only CSPO?**

Our company is fully ready and capable of trading and processing RSPO certified oils and manufacturing RSPO certified oil products. However, the market demand is yet to be increased so we follow our customers' needs.

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**Commitments to CSPO uptake**

**As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?**

Yes

Please specify:

We are bound to follow the RSPO commitments.

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**7.1. Do you have plans to immediately cover the gap using Book & Claim?**

No

**Please explain why:**

Since we are already SG and MB certified, and we have suppliers able to source CSPO, there is no need to proceed to Book and Claim.

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**Concession Map**

**Do you agree to share your concession maps with the RSPO?**

No

**Please explain why: --**

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**Consumer Goods Manufacturers****Operational Profile****1.1 Please state what your main activity(ies) is/are within manufacturing**

- Ingredient manufacturer
- Own-brand

**Operations and Certification Progress****2.1 Do you have a system for calculating how much palm oil and palm oil products you use?**

Yes

**2.2.1 Do you manufacture for:**

Own Brand

**2.2.2 Total volume of Refined Palm Oil or RBD Palm Oil used in the year:**

4,000

**2.2.3 Total volume of Palm Kernel Oil used in the year:**

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**2.2.4 Total volume of other Palm Oil Derivatives and Fractions used in the year:**

4,000

**2.2.5 Total volume of all palm oil products you used in the year:**

8,000

**2.3 Palm oil volume used in the year in your own brands that is sourced through RSPO-certified physical supply chains:****In Your Own Brand**

No	Description	Refined palm oil/RBD palm oil (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)
1	Book & Claim	-	-	-
2	Mass Balance	400.00	-	290.00
3	Segregated	-	-	-
4	Identity Preserved	-	-	-
5	Total volume of palm oil handled that is RSPO-certified	400.00	-	290.00

**2.4.1 Volume of Palm Kernel Expeller used/ handled:**

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**2.4.2 What type of products do you use CSPO for?**

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**2.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:**

Europe 100%  
 India --%  
 China --%  
 South East Asia --%  
 North America --%

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**2.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:**

Europe --%  
 India --%  
 China --%  
 South East Asia --%  
 North America --%

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**Time-Bound Plan****3.1 Date expected to/or started to use any RSPO certified palm oil products - own brand**

2013

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**3.2 Date expected to be using 100% RSPO certified palm oil products from any supply chain option - own brand**

2018

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**3.3 Date expected to be using 100% RSPO certified palm oil from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products**

2023

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**3.4 Do your (own brand) commitments cover your company's companies' global use of palm oil?**

y

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**3.5 Does your company use palm oil in products in goods you manufacture on behalf of other companies?**

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**When do you expect to actively promote the use of certified sustainable palm oil in other manufacturers' brands that you sell?**

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**3.6 Which countries that your organization operates in do the above commitments cover?****3.7 What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies**

All our supply chains are 100% RSPO certified for MB and SG. Until now we don't have immediate plans on proceeding to IP certification due to lack of market demand but we will maintain the goal to be 100% to all our supply chains until 2018.

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**3.8 Date of first supply chain certification (planned or achieved)**

2013

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**Trademark Related****4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

No

**Please explain why**

Our products (margarines) are used as ingredients/raw material in end-product manufacturing companies. Since our products aren't distributed to super market there is no need for trademark use. Also there is not yet such demand from our clients.

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**GHG Emissions**

**5.1 Are you currently assessing the GHG emissions from your operations?**

No

**Please explain why**

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**5.2 Do you publicly report the GHG emissions of your operations?**

No

**Please explain why**

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**Actions for Next Reporting Period****6.1 Outline actions that will be taken in the coming year to promote sustainable palm oil.**

We will keep informing our customers and support them to their inquires and all the necessary info they seek to learn, understand and implement RSPO certified oils.

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**Reasons for Non-Disclosure of Information****7.1 If you have not disclosed any of the above information, please indicate the reasons why**

Other

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**- Others:**

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Namely sections: 2.2 and 2.3.

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**Application of Principles & Criteria for all members sectors****8.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

- Ethical conduct and human rights
  - Labour rights
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**8.2 What steps will/has your organization taken to support these policies?**

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**Commitments to CSPO uptake**

**As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions:  
Do you have plans to?**

Yes

**Please specify**

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**9.1 Do you have plans to immediately cover the gap using Book & Claim?**

No

**Please explain why**

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### **Concession Map**

**Do you agree to share your concession maps with the RSPO?**

No

**Please explain why**

This is not applicable to our case.

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## Challenges

**1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

Until now we haven't encountered any obstacles or problems.

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**2 How would you qualify RSPO standards as compared to other parallel standards?**

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**Cost Effective:**

Yes

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**Robust:**

Yes

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**Simpler to Comply to:**

Yes

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**3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)**

We keep promoting the use of RSPO certified oils and RSPO certified oil products and moreover we supply the necessary information and clarifications to our customers.

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**4 Other information on palm oil (sustainability reports, policies, other public information)**

Please see section 5.1.  
We would like oil quantities figures not to be public.  
This text also not to be published in public.

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